



GETTING STARTED



Welcome & thank you for joining our Globallee family.

Join us as we nourish lives as the world leader in healthy drinks!

The Global Wellness Economy is a \$4.7 trillion industry. You are getting started with the world's healthiest drinks & best products to fuel your success in this industry. It all starts with our formulation & vendor relationships developed by our CEO, Mark McKnight.

We firmly believe that great ingredients make great products and great products result in happy customers.

Stay Plugged In:

 **Globallee Brand Ambassador Training**

 **Globallee Testimonials**

  **Globallee, Inc**

 **Join Globallee Corporate Calls every Monday & Wednesday**

 **Opt into Globallee text messaging! Text "hello" to 877-880-8365**



YOUR FIRST MILESTONE: MAKE YOUR MONEY BACK

STEP 1: The Fast Start Program



STEP 2: Earn the VIP Club Guarantee

The VIP CLUB Requirements: 1) During a calendar month, achieve the rank TEAM BUILDER or above (with an active personal autoship) 2) During the calendar month, achieve 1,000 in Personal Volume (PV). PV includes your own personal product purchases, the product purchases of your retail customers and the product purchases of your preferred customers.

NEW! **the VIP CLUB**
GUARANTEE
\$400/MONTH



*Achieve the VIP Club in a calendar month and you will earn a "minimum" of \$400. Your Weekly Commissions PLUS your Monthly Commissions will be added together. If that sum is less than \$400, then a VIP Club Minimum Commission Bonus will be given for that month in order to reach a minimum commission amount of \$400. The VIP Club Minimum Commission Bonus will be paid on the 15th of each month, for the previous month.

This is a simple business model! Invite people to the opportunity. Use and share great products! Do the work and don't over complicate the process.



UP NEXT: BECOME INSPIRED

Why are you here?

What are your goals?

STEP 1: Make Your Lists

Make a list of 20 people – think about your dream team members! **These will be the people you want to build with long term!** To multiply your list: for every person on your list, think of 2 people you know through them.

MEMORY
Jogger

Family members: siblings, in-laws, cousins, etc.
 Friends
 Club & organization acquaintances
 New moms
 Friends at the gym
 Health focused people
 Beauty obsessed people
 Entrepreneurs
 Coworkers
 Schools; teachers, principals, secretary, PTA
 Church

Sports
 Neighbors
 Social media
 Personal care providers
 Stylists & nail techs
 Massage therapists
 Businesses you support
 Dental and medical professionals
 Parents of your kids friends
 Phone contacts
 Influencers
 People who want to work from home

STEP 2: Share Your Excitement

Work with your enroller to use your “why” to create your first pitch. Then, start contacting your list with your sponsor and upline!

Examples:

- “A VIP Guarantee from a network marketing business is unheard of –but not here! It’s the real deal and you need the details. 🙌🥰”
- “I just found a way to make \$400 in commissions a month! Ask me how!”
- “Holy moly!! I’m just bursting 🎉 I couldn’t be more excited. My side hustle that allows me to work on my own time from my phone has an all-new guaranteed! 🥰”
- “Break through products. Amazing compensation for your actions. Best culture....Ask me how!”
- “Who’s coming to Lambeau with me to help launch some big stuff we have coming?! If you’re not, you need to be—because what’s rolling out is incredible and you’ll want to be a part of it!”
- “If you are drinking something day after day and aren’t sharing it with people to make an income – why not?!”

Excitement and Energy are KEY!



NOW PUT IN THE WORK

STEP 1: Your Daily Method of Operation

- Follow our Globallee DMO Tracker (See next page)
- Spend at least 5 minutes planning your day by connecting with your sponsor, upline (team) leader, or running partner!
 - Discuss your long term goals + vision with with your upline & learn how to help people to see the dream. (*Examples: what are you going to do when you earn your money back, what's the first vacation you're going on, etc*)

The Social Basics:

- One social media post per day about Globallee
- Three story slides per day about Globallee

Head to globalleetraining.com and scroll to the bottom of the page for images, done for you social systems + more social resources!

STEP 2: Start reaching out

MINIMUM REACH OUTS: 2
HUSTLE REACH OUTS: 10

Talking to people daily is the key to having a successful business. How do you reach out? Here are some ideas:

- "I found this business we can make an extra \$400 dollars in commissions & would really like to do it with you. When can you talk?"
- "I have something I think you would be amazing at. If I sent you a video would you take a look?"
- "I met somebody who totally reminds me of you and think this is right up your alley. When can we connect to see if it's a fit?"
- "Hey girl. I'm not sure if you're interested in making more income right now, but we need to chat. When are you free?"
- "Hey! I know we've chatted Globallee in the past but they've made some incredible improvements and things are heating up and I'm confident now is the time for you to take a look at this! When are you available?"
- "Okay ____, you've been drinking TAKA for months now—it's time we chat about how you can make money with this—it's worth your time to look at this. When can we chat?"
- "I'm working for people who want to work part time from home. If I send you this video, could you tell me if anyone comes to mind?"

Next:

1. Follow up consistently with messages, interactions or voice memos.
2. Three way calls, messenger chat, or coffee shop meet ups to continue the conversations!
3. Organic posting on social media about your business is key!
4. Share stories about the Globallee opportunity or products everyday.
5. Stay connected with your upline and team support. (*Tip: Daily hourly contact will help your business go faster*)
6. Send out regular invitations for opportunity calls, sip seshes & lash classes.
7. Use the Globallee Brand Ambassador Training Facebook page to plugin to updates, to-dos, and regular accountability.



DMO TRACKER

DATE:

ACTIVITY GUIDELINES: Minimum: reach out to **2** new people per day

Hustle: Reach out to **10** new people per day

Business Goals	DAY 1	DAY 2	DAY 3	DAY 4	DAY 5
Pique Interest					
Follow ups					
Presentations					
New Customers					
New Distributors					
Team Goals					
Welcome Calls					
Coaching Calls					
New Team Members					
New Customers					
New Distributors					
TOTAL:					

Business Goals	DAY 6	DAY 7	DAY 8	DAY 9	DAY 10
Pique Interest					
Follow ups					
Presentations					
New Customers					
New Distributors					
Team Goals					
Welcome Calls					
Coaching Calls					
New Team Members					
New Customers					
New Distributors					
TOTAL:					



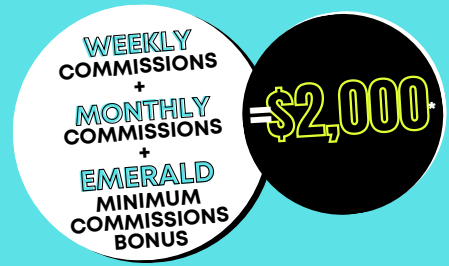
BUILD YOUR LEGACY

We want you to build a legacy! For your family, for your financial success, for your team, for your future, **for yourself!**

Earn the VIP Club + Emerald Guarantee



the **VIP CLUB + EMERALD** **GUARANTEE** **\$2,000/MONTH**



**Achieve the VIP Club, the rank of Emerald Executive and the Emerald Executive Activity Bonus in one calendar month and you will earn a "minimum" of \$2,000 in total commissions. When you achieve all 3 of these qualifications in one calendar month, your Weekly Commissions PLUS all Monthly Commissions and bonuses will be added together. If that sum is less than \$2,000, then an Emerald Minimum Commission Bonus will be given for that month in order to reach the total amount of \$2,000. The Emerald Minimum Commission Bonus will be paid on the 15th of each month in conjunction with the monthly commission.

Earn your first Globallee Vacation

Why #1: Make memories with your Globallee family unlike anything else!

Why #2: Push your limits with people who encourage you to do MORE!

Why #3: Build connections with people who have paved the Globallee path to success!





GETTING STARTED

FAQs & TRAINING TIPS

How to login to your HQ Dashboard

<https://vimeo.com/globallee/createaccount>

How to setup IPayout:

<https://globalleetraining.com/wp-content/uploads/2022/01/iPayout-Instructions.pdf>

VIP Club Qualifications:

<https://globalleetraining.com/vip-club/>

Ambassador Press Kit:

https://drive.google.com/drive/folders/1p5vbWhjpD_YWbK5-aqt_KUrUxe2mGVct